Kaspersky

With the automation we are developing in our platform, you will be able to:

- Offer automatically billed and provisioned Kaspersky subscriptions to your customers
- Manage all the Kaspersky subscriptions of your customers
- Set your own Partner Code
- Set and Update your reseller's PIN
- Receive details for a specific KORM Subscription directly from Kaspersky

FAQ

Q: How will I define in my BSS the Kaspersky subscriptions (KORM)?
A: You will have the ability to input and define the Kaspersky product type with the Get Services Definition functionality.

Q: How can I import the SRP prices for Kaspersky?
A: You should be able to download the excel we will provide for the Kaspersky products. You will then need to update the prices in the bands section and upload the excel file back in the system for each separate product.

Q: How can I set the KORM subscriptions purchase prices for my customers?

A: You should follow a similar approach you are now using for all other subscription-based products. You just need to define the margin you want for your KORM Subscriptions by adding in your price lists the "Kaspersky/KORM" products. The system will automatically apply the margin you defined in customer's pricelist every time he purchases a KORM subscription.

Q: How a customer will be able to purchase a Kaspersky / KORM subscription in my Storefront?

A: KORM Subscriptions will create separate product type per subscription. Every Kaspersky product will represent a separate product in your Marketplace, which you can easily purchase almost identically as other subscriptions (eg. Panda).

Q: Can a customer see which KORM Subscriptions he has purchased from Storefront?

A: Kaspersky products are subscription-based. In the Billing section under "Subscriptions", the customer will be able to view the KORM Subscriptions he has purchased. From there your customers will have the ability to view details from each KORM subscription separately.

Q: **What actions will me and my customers be able to do with the current KORM subscriptions?**

A: You and your customers have the ability to edit current KORM subscriptions. The actions that are available for the current KORM subscriptions are:

- Changing Quantity of a subscription
- Suspending a KORM subscription
- Disabling the renewal process
- Canceling a KORM subscriptions
- Re-activating a KORM subscription

Q: Why is the Free Period enabled for all KORM Subscriptions upon importing all KORM SKUs?
A: The free period option is enabled due to the fact that between the period of purchase and the 1st of month, will not be charged.

Q: When is the renewall date for all KORM subscriptions?
A: The renewall date for all KORM subscriptions is the 1st of every month.

Q: Will me and my customers have the ability to receive information about a KORM subscription directly from Kaspersky?
A: Yes, you and your customers will both have the ability to view more information from current KORM subscriptions directly from Kaspersky. Just click on Receive details link from the shortcut menu from inside the subscription. You customers will be able to do the same action from their Storefront, inside the KORM subscription. The Receive details action will reside among all other subscription actions.

Use Cases

A BSS Admin wants to sell Kaspersky products (KORM) from his Marketplace

- The BSS Administrator stores his partner code in our platform BSS
- He then clicks on GetServicesDefinition to define the Kaspersky product type
- The BSS Admin then uses our importer tool to import all Kaspersky SKUs instantly
- The BSS admin enables the products to be viewed in the Marketplace
- The products are now available for purchase at the Marketplace

A BSS Admin wants to edit/modify a KORM Subscription

- The BSS Administrator tracks the KORM Subscription he wants to modify in the Subscriptions section under Billing
- Clicks on the KORM subscription
- From them Shortcuts menu he then decides which action is appropriate and clicks on the action between the following:
    - Change quantity of the subscription
    - Suspend subscription
    - Disable subscription
    - Cancel subscription
    - Re-activate subscription

A BSS Admin wants to receive details for a Kaspersky Subscription

- The BSS Administrator tracks the KORM Subscription he wants to modify in the Subscriptions section under Billing
- Clicks on the KORM subscription
- From them Shortcuts menu he then clicks on the **Receive Details** button
- A splash opens up that includes a loading spinner and then when the data are fetched, the subscription information pulled by Kaspersky

A Marketplace user wants purchase a KORM Subscription

- Marketplace User chooses the KORM subscription he wants to purchase from product catalogue
- Purchases subscription

A Marketplace user wants to modify a KORM subscription

- A Marketplace user goes to the Billing section in the Marketplace
- Click on the View All subscriptions
- Tracks which KORM subscription he wants
- Clicks on the 'More' button for this subscription to show the actions that are available for the KORM subscription
    - Available actions:
        - Change quantity of subscription
        - Suspend subscription
        - Disable subscription
        - Cancel subscription
        - Re-activate subscription

A Marketplace user wants receive details for a specific KORM Subscription

- A Marketplace user goes to the Billing section in the Marketplace
- Click on the View All subscriptions
- Tracks which KORM subscription he wants
- Clicks on the 'More' button for this subscription to show the actions that are available for the KORM subscription
- Clicks **Receive Subscription Details** from the available actions
- A Splash opens with a spinner, and subscription information are shown in the splash